



Guiding Your Journey of Innovation

Enterprise Salesforce Project Manager

Employer Contact:

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Job URL to apply:

<https://hike2.recruitee.com/o/enterprise-project-manager-midwest-based>

Salary Range: \$150k-\$175k base plus bonus.

Who We Are

We are a digital solutions consultancy focused on helping our clients become better companies for their customers. We help our customers unlock the potential of their organization, through technology, and all along their customers' journey. By leveraging technology, strategic partnerships, and our experienced and passionate team, we support our clients to drive digital transformation and create incredible customer experiences while producing profitable growth and achieving operational efficiency. Central to our vision is a thriving organizational culture where people come together, grow professionally, delight customers, and have fun.

At HIKE2 you will have the opportunity to create a personalized career journey and learn from established experts. HIKE2 employs the brightest, most passionate people in the industry. We invest in our people through mentorship and professional development opportunities.

What We Offer

HIKE2 is committed to providing our team members with a benefits wellness package designed to give them the flexibility they need to ensure a healthy life/work balance. Benefit include but aren't limited to:

- Robust Medical, Prescription, Vision, Dental programs including a HSA option
- Flexible PTO plus 10 paid holidays
- 401K program with company match and immediate vesting
- Employee recognition program
- Charitable Donation to a Charity of your choice annually on your birthday
- Employee Referral Bonus
- Shared workspaces in our Pittsburgh, PA and Denver, CO hubs with opportunities throughout the year to join together as a team
- Career Growth that is meaningful and personalized to you
- Flexible work options
- Paid National Parks Pass

What You'll Do

HIKE2 has an exciting opportunity to help accelerate digital transformation for our clients, particularly in the Midwest. We are looking for a strategic, brand oriented product thinker, with the desire to provide highly creative ideas for all your engagements. You will be part of a cross-functional team applying human-centered design methods, service design concepts, and innovation to deliver experience driven solutions to our clients.

As an Enterprise Salesforce Project Manager, you will be responsible for developing client relationships, defining and helping leading Salesforce projects within Hike2's Project Management Office with the goal of driving consistency and repeatability in how our client engagements are delivered. Being accountable for Hike2's varied client projects, you will develop goals, tasks, and plans for delivery of Salesforce projects. You will liaise with clients and management about timelines, costs, and project objectives, and manage a team of developers and consultants in developing and delivering Salesforce projects. As a member of the Hike2 Project Management Office you will help to shape and refine Hike2 processes and tools for project delivery.

For clients in the Midwest, you will be responsible for meeting on site with clients several days a month (maximum 25% on site) to identify and define new needs and manage existing work. The frequency and duration may vary depending on client needs.

Your Responsibilities:

- Oversee Salesforce projects end-to-end on a variety of Salesforce 'Clouds' and levels of complexity.
- Amicably resolve client escalations to a mutually beneficial outcome
- Coach and mentor more junior Project Managers.
- Hands-on management of client projects
- Responsible for accurate and timely forecasting of project utilization and revenue
- Accountable for project status reporting internally and externally
- Interact and engage stakeholders at multiple levels, developers through executives, through a strong influencing ability
- Structure Salesforce work and deliverables to provide on time, high quality work to our customers.

Requirements:

- Proven ability to lead large client engagements, multi-stream programs and complex deliveries
- Ability to travel to client site when needed (typically one week a month)
- 5+ years of consulting with increasing level of client responsibility including engagement management
- 5+ years of relevant Salesforce project management experience
- Strong consulting background
- Well-versed in Agile (preferably SAFe) best practices
- Proven ability to manage 1-2 complex projects simultaneously
- A PMP certification, Agile certification and Salesforce Project Experience would be bonuses, but not required
- Bachelor's degree in science, business, or a related field, required
- Strong interpersonal and communication skills, with demonstrated ability to work effectively with a wide range of constituencies in a diverse environment

EOE / Minorities / Females / Veteran Disabled

We are an equal opportunity employer that values diversity and commitment at all levels. All individuals, regardless of personal characteristics, are encouraged to apply. Employment policies and decisions on employment and promotion are based on merit, qualifications, performance, and business needs. The decisions and criteria governing the employment relationship with all employees are made in a nondiscriminatory manner, without regard to race, religion, color, national origin, sex, age, marital status, physical or mental disability, medical condition, veteran status, or any other factor determined to be unlawful by federal, state, or local statutes.

U. S. Citizenship

Applicants for employment in the U.S. must possess work authorization which does not require now or in the future sponsorship by the employer for a visa.